



We manage IT for you.SM

Potential Client:

Managed services will change the way you view IT.

SCIT provides managed services – proactive maintenance of technical infrastructure – to the area's leading companies, and has developed this platform from years of experience in delivering *reactive* services. The largest support company of its kind in the region, we take advantage of our ability to employ the most talented technicians, and their exposure to service through our volume of work reinforces their knowledge and forces them to grow.

Our Managed Services Program (MSP) is all about *proactive* support. By proactively supporting your systems, we virtually eliminate unexpected IT expenses and downtime. A simple device on your network monitors and alerts our staff of potential issues – typically **before they occur** – and regular updates and patching reduce the threats that stop business. In the past 9 years, we've been responding to cries for help from organizations that have been the victim of a myriad of security breaches that were the result of un-patched machines, ranging from spyware to hackers...

...and we still do. Some companies don't yet feel that MSP is affordable (**we feel that prices starting at \$9.00 per workstation are a no-brainer**) and they're willing to continue risking it. If this is the case, or perhaps you have a need that is not associated with proactive support, SCIT still provides a number of professional services, including on-demand service, consulting, and web/applications development.

As a Sales Manager at SCIT, I am excited to have the opportunity to introduce SCIT to you and your organization. Along with the enclosed materials, I request that you visit our web site at www.scit.com where you'll find more information, including visuals, case studies, and testimonials.

I'll be contacting you in a few days to follow up. If, in the meantime, you have any questions, **feel free to contact me!** I can be reached by phone at (864) 223-3344 extension 1009, or by e-mail at chris.rathburn@scit.com.

Thank you,

Chris Rathburn
Sales Manager